

Boston Partners' Paul Korngiebel Published in *Pensions & Investments*

<http://www.pionline.com/article/20170920/ONLINE/170929999/emerging-markets-without-the-volatility>

In September, Paul Korngiebel, lead portfolio manager on the Emerging Markets Long/Short Equity strategy, published a bylined article in *Pensions & Investments*, which highlights the value of a long/short strategy in the emerging markets.

The article, "Emerging Markets Without the Volatility" explains why a long/short strategy in the emerging markets could be attractive to investors who otherwise could not handle the volatility of traditional, long-only emerging markets exposure.

"In the past, long/short strategies targeting emerging markets were only available to institutional investors that had the bandwidth and capabilities to cobble together a broadly diversified allocation through backing several local or specialized hedge funds," Korngiebel wrote. "The caveat was that these limited partnership fund commitments often required lengthy lockups and higher fees."

Paul Korngiebel is the lead portfolio manager on Boston Partners Emerging Markets Long/Short Equity product. He also supports other Global strategies in a research analyst capacity and focuses on non-U.S. opportunities. Mr. Korngiebel joined the firm from Deccan Value Advisors, which he co-founded, and prior to that, he worked at Brandes Investment Partners. Both firms are dedicated to global value investing.

Important Disclosure Information

Boston Partners Global Investors, Inc. ("Boston Partners"), is an SEC-registered Investment Adviser. Boston Partners is a premier provider of value equity investment products that are firmly rooted in fundamental research and are based on a disciplined investment philosophy and process. In addition to Boston Partners value equity strategies, the Boston Partners brand includes Weiss, Peck & Greer Partners ("WPG Partners") Small & Micro Cap Value strategies and Redwood's Equity Volatility strategy. The investment processes of Boston Partners, WPG Partners and Redwood are separate and independent, enabling clients to fully benefit from each specialist expertise.