## SostonPartners

International Equity

**Quarterly Update** 

Third Quarter 2021

### **Performance Attribution - International Equity**

Three Month as of September 30, 2021

	MSCI EAFE Index			Attribution Analysis					
GICS SECTOR	Average Weight	Total Return	Contribution To Return	Average Weight	Total Return	Contribution To Return	Sector Allocation	Stock Selection	Total Effect
Communication Services	5.46	0.32	0.02	4.78	-3.43	-0.17	0.03	0.21	0.24
Consumer Discretionary	11.06	-2.79	-0.34	12.75	-3.53	-0.46	0.06	0.06	0.12
Consumer Staples	5.44	-1.68	-0.13	10.37	-3.42	-0.34	0.17	0.07	0.24
Energy	5.61	8.24	0.69	3.11	8.95	0.27	0.46	0.03	0.50
Financials	21.24	3.11	0.67	16.78	1.81	0.30	0.12	0.27	0.39
Health Care	10.13	-5.85	-0.56	12.63	0.49	0.08	-0.02	-0.68	-0.69
Industrials	22.88	-3.32	-0.63	15.78	1.32	0.18	0.15	-1.05	-0.90
Information Technology	5.26	-2.52	-0.10	9.57	5.05	0.43	-0.22	-0.39	-0.61
Materials	10.49	-0.33	-0.03	7.82	-5.69	-0.41	-0.11	0.50	0.39
Real Estate	0.88	-12.30	-0.10	2.99	-3.08	-0.09	0.06	-0.08	-0.02
Utilities	1.55	-8.05	-0.23	3.42	-4.51	-0.14	0.01	-0.06	-0.04
Total	100.00	-0.74	-0.74	100.00	-0.36	-0.36	0.72	-1.10	-0.38

Data are preliminary, unaudited, for a representative account, are gross of fees and are shown as a percentage.

Attribution is calculated by Factset using end of day security prices. Returns shown reflect equities only and exclude cash. Individual portfolio characteristics may vary. Past performance is not an indication of future results. Please refer to the back for other important disclosures. A GIPS® compliant report is contained herein.

### **Performance Attribution - International Equity**

Year to Date as of September 30, 2021

Portfolio					MSCI EAFE Index			Attribution Analysis		
GICS SECTOR	Average Weight	Total Return	Contribution To Return	Average Weight	Total Return	Contribution To Return	Sector Allocation	Stock Selection	Total Effect	
Communication Services	4.67	19.46	0.77	5.05	0.84	0.08	0.03	0.79	0.82	
Consumer Discretionary	12.39	10.90	1.58	12.67	8.05	1.04	0.03	0.42	0.45	
Consumer Staples	4.95	7.84	0.28	10.44	2.16	0.23	0.37	0.27	0.64	
Energy	5.21	17.92	1.06	3.21	24.71	0.72	0.48	-0.22	0.25	
Financials	21.97	19.48	4.20	16.99	15.73	2.61	0.38	0.74	1.12	
Health Care	8.53	0.57	-0.09	12.34	5.97	0.66	0.32	-0.66	-0.33	
Industrials	21.73	9.64	2.21	15.65	11.28	1.73	0.20	-0.23	-0.03	
Information Technology	7.65	6.13	0.73	9.05	16.20	1.33	-0.34	-0.47	-0.81	
Materials	10.95	13.05	1.52	7.96	4.53	0.47	-0.04	0.80	0.76	
Real Estate	0.79	13.82	0.07	3.03	4.86	0.15	0.09	0.03	0.12	
Utilities	1.14	-13.94	-0.28	3.59	-7.85	-0.26	0.36	-0.08	0.28	
Total	100.00	12.04	12.04	100.00	8.77	8.77	1.87	1.40	3.27	

Data are preliminary, unaudited, for a representative account, are gross of fees and are shown as a percentage.

Attribution is calculated by Factset using end of day security prices. Returns shown reflect equities only and exclude cash. Individual portfolio characteristics may vary. Past performance is not an indication of future results. Please refer to the back for other important disclosures. A GIPS® compliant report is contained herein.

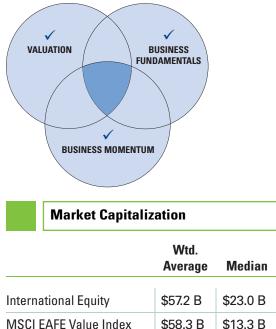
### **Portfolio Characteristics - International Equity**

A proof statement that the stock selection process results in a "three-circle" portfolio

### "Three Circles"

MSCI EAFE Index

An attractive valuation, strong business fundamentals, and positive business momentum. In our experience, portfolios with all three characteristics tend to outperform over time.



	Valuation				Funda	mentals		
	Int'l Equity	MSCI EAFE Value Index	MSCI EAFE Index	/	Int'l Equity	MSCI EAFE Value Index	MSCI EAFE Index	:
FCF Yield <sup>1</sup>	6.3%	5.9%	4.0%	Asset TO <sup>2</sup>	0.6x	0.4x	0.5x	
P/E (FY1)	10.0x	11.0x	14.8x	ROE (TTM)	11.7%	8.6%	13.4%	
EV/S	1.0x	1.4x	2.0x	OROA <sup>3</sup> (5 Yr)	9.4%	9.5%	12.0%	
BP Model <sup>4</sup>	33	42	53	BP Model⁴	44	49	44	
							/	
		В	usiness M	omentum				· · · · · · · · · · · · · · · · · · ·
			Int'l	MSCI	MSCI			Composite BP Model'
			Equity	EAFE Value	EAFE	Int'l	Equity	3.4
		BP Model <sup>4</sup>	31	41	41	MS Valu	CI EAFE Je	4.6
					/	MS	CI EAFE	5.1

Data as of September 30, 2021 are preliminary and unaudited.

\$76.3 B

\$14.2 B

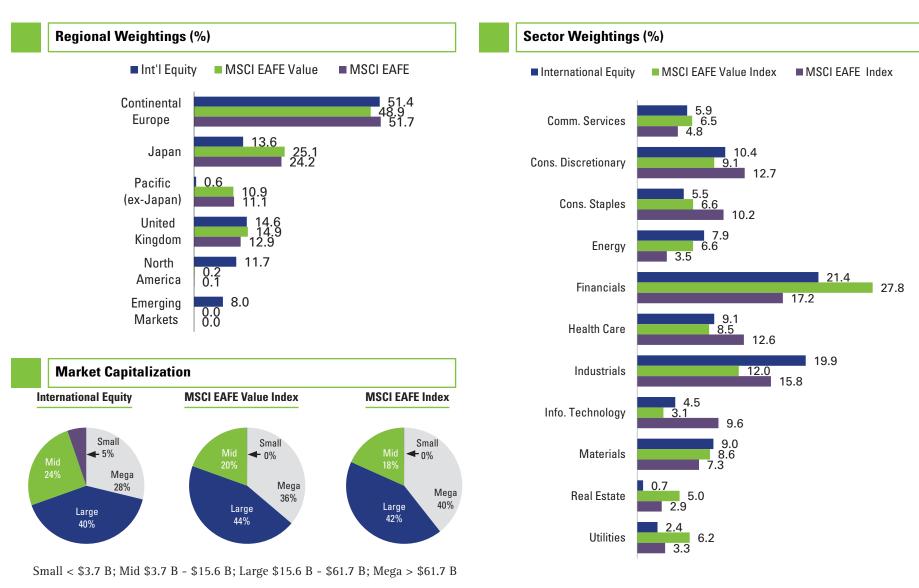
<sup>1</sup> FCF Yield is reported as median excluding financials of the underlying securities. <sup>2</sup> Asset Turnover. <sup>3</sup> Operating Return on Operating Assets.

<sup>4</sup> The current results are generated by our Global DMxU.S. All-Cap Model. The results do not reflect actual trading, were achieved by means of a mathematical formula, and are not indicative of actual future results which could differ substantially. Companies are scored between 1 and 100 with lower measurements ranking more favorably than higher measurements. Each key factor: value, fundamentals, and momentum receives an individual score based on a number of different factors. In addition, the composite score incorporates all three factors into one measure between 1 and 10. As with the individual factor scores, lower is more favorable for the composite score.

Portfolio characteristics are from a representative account in the Boston Partners International Equity composite. Individual portfolio characteristics may vary. A GIPS® compliant report is contained herein. Please refer to the appendix for other important disclosures.

## Portfolio Positioning - International Equity

Our assessment of where the opportunities exist



As of September 30, 2021 are preliminary and unaudited. Portfolio characteristics are based upon a representative account in the Boston Partners International Equity composite. Individual portfolio characteristics may vary. A GIPS® compliant report is contained herein. Please refer to the appendix for other important disclosures.

# **Boston Partners**

Appendix

## Investment Performance - International Equity

As of September 30, 2021

Annualized Performance (%)									
	30. 2021	YTD 2021	1 Year	3 Year	5 Year	7 Year	10 Year	Since Inception*	
International Equity - Gross of Fees	-0.86	11.20	33.20	5.17	6.89	5.38	8.65	4.85	
International Equity - Net of Fees	-1.03	10.61	32.27	4.43	6.13	4.63	7.86	4.07	
MSCI EAFE Index - Net	-0.45	8.35	25.73	7.62	8.81	5.80	8.10	3.96	
MSCI EAFE Value Index - Net	-0.97	9.61	30.66	3.04	5.96	2.74	5.97	2.42	

Calendar Year Performance (%)										
	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
International Equity - Gross of Fees	5.46	16.69	-18.07	26.38	0.76	3.54	-3.65	31.47	18.67	-6.20
International Equity - Net of Fees	4.74	15.86	-18.67	25.48	0.01	2.77	-4.37	30.51	17.79	-6.89
MSCI EAFE Index - Net	7.82	22.01	-13.79	25.03	1.00	-0.81	-4.90	22.78	17.32	-12.14
MSCI EAFE Value Index - Net	-2.63	16.09	-14.78	21.44	5.02	-5.68	-5.39	22.95	17.69	-12.17

Data are preliminary and unaudited. \*Inception date is July 1, 2008.

Boston Partners has prepared and presented this report in compliance with the GIPS<sup>®</sup>. Returns reflect composite results and individual portfolio results will vary. Performance for periods over one year are annualized. Past performance is not an indication of future results. Please refer to the appendix for other important disclosures.

### International Equity Performance Disclosures

Boston Partners Global Investors, Inc. ("Boston Partners") is an Investment Adviser registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Registration does not imply a certain level of skill or training. Boston Partners is an indirect, wholly owned subsidiary of ORIX Corporation of Japan ("ORIX"). Boston Partners updated its firm description as of November 2018 to reflect changes in its divisional structure. Boston Partners is comprised of two divisions, Boston Partners and Weiss, Peck & Greer Partners ("WPG").

Boston Partners claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Boston Partners has been independently verified for the periods 2007 through 2019. Before then, Boston Partners Asset Management ("BPAM"), the previous entity name, and WPG were independently verified on an annual basis from 1995 through 2006 and 1993 through 2006, respectively. A firm that claims compliance with the GIPS must establish policies and procedures for complying with all the applicable requirements of the GIPS. Verification provides assurance on whether a firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. The Boston International Equity Composite has had performance examinations for 2008 to 2019. The verification and performance examination reports are available upon request. A list of composite descriptions is available upon request. GIPS<sup>®</sup> is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy of quality of the content contained herein. Past performance is not indicative of future results. This document is not an offering of securities nor is it intended to provide investment advice. It is intended for informational purposes only.

#### **Composite Construction**

The Boston Partners International Composite includes all separately managed and commingled vehicles, fully discretionary, fee-paying accounts under management with a similar investment mandate. No composites have a minimum account size for inclusion as of June 1, 2019. Prior to that, minimum account size for inclusion in the composite was \$1 million. The composite may contain proprietary assets. The inception date and creation date of the Boston Partners International Composite is July 1, 2008. This strategy is unconstrained and primarily invests in equity securities in the global market without using hedges on currency. The strategy is benchmarked against the MSCI EAFE Index-Net as of August 1, 2017. From July 1, 2008 to June 30, 2010 the primary benchmark was MSCI EAFE Value Index and on July 1, 2010 the primary benchmark changed to the MSCI EAFE Index. This change to the MSCI EAFE Index was made retroactively to July 1, 2008. Non-performance related statistics are measured against the MSCI EAFE Index. The MSCI EAFE Value Index-Net and the MSCI ACWI ex U.S. Index-Net are presented as supplemental information.

#### Benchmark

Index returns are provided for comparison purposes only to show how the composite's returns compare to a broad-based index of securities, as the index does not have costs, fees, or other expenses associated with its performance. In addition, securities held in the index may not be similar to securities held in the composite's accounts. The MSCI EAFE Index captures large and mid-cap equities across developed markets in Europe, Australasia and the Far East, excluding the U.S. and Canada. MSCI style indices use a multi-factor approach, which uses three variables (book value to price, 12-month forward earnings to price and dividend yield) to define the value investment style. The MSCI ACWI (All Country World Index) captures both the MSCI World and MSCI Emerging Markets Index covering approximately 85% of the global investable equity opportunity set. The MSCI ACWI ex-U.S. Index excludes the equity opportunity set within the U.S. Net total return indexes reinvest dividends after the deduction of withholding taxes, using (for international indexes) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties.

#### **Calculation Methodology**

Composite account returns are asset value weighted using beginning of month asset values and composite account returns are calculated on a total return, time-weighted basis using trade date valuations. Composite returns are geometrically linked on a monthly basis. Effective January 1, 2011, Boston Partners adopted a significant cash flow policy. Accounts are temporarily removed from the composite when a significant external cash flow occurs, which is typically defined as a flow that is greater than or equal to 10% of the beginning market value of an account on the day of the flow; and greater than or equal to 10% of the beginning market value of the composite for that month. An account is generally added back to the composite as of the first full month following the significant cash flow. Returns reflect the reinvestment of dividends and other earnings and are expressed in U.S. Dollars unless otherwise noted. Additional information regarding policies for valuing accounts, calculating performance, and preparing compliant reports is available upon request.

#### **Fees and Expenses**

Composite returns are provided on a gross and net of fee basis. Composite account returns will be reduced by any fees and expenses incurred in the management of the account. Net of fee composite returns are asset weighted and reflect the deduction of management fees, which may include performance-based fees, commissions and transaction costs, and are calculated by deducting actual fees charged to the accounts in a composite. Net of fee returns for commingled vehicles that are members of a composite are calculated using a model advisory fee equal to the highest applicable fee for the product; that fee is deducted from a composite's gross monthly return. Gross composite returns are calculated by deducting commissions and transaction costs charged to the accounts in a composite. Fees are applied to gross returns at month end. Actual fees may vary depending on the applicable fee schedule and account size. Additional information regarding policies for valuing accounts, calculating performance, and preparing compliant reports is available upon request. Investment advisory fees are listed herein and are fully described in Boston Partners' Form ADV. Part 2.

#### **Composite Dispersion**

The measurement of composite dispersion is calculated by the weighted average standard deviation of the annual account gross-of-fee returns within the composite. Dispersion in composites with less than five accounts included for the entire year is not considered meaningful and is denoted with "N/A". The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. This calculation has been adopted effective with the period ended December 31, 2011.

## International Equity

Performance Disclosures (continued)

#### **International Equity:**

	# of Accts.	Total Assets	s Comp.	Comp. 3-Yr.	Bench. 3-Yr.	% of Firm
	in Comp.	in Comp.	Dispersion	Std. Dev.	Std. Dev.	AUM
2019:	n/a	\$1.8 bn	0.13%	11.41%	10.81%	2%
2018:	6	\$1.4 bn	0.05%	11.98%	11.24%	2%
2017:	5	\$1.2 bn	0.10%	11.31%	11.83%	1%
2016:	3	\$603 mm	n/a	11.81%	12.48%	1%
2015:	1	\$261 mm	n/a	11.07%	12.47%	0%
2014:	2	\$33 mm	n/a	11.77%	12.99%	0%
2013:	2	\$20 mm	n/a	14.28%	16.21%	0%
2012:	2	\$18 mm	n/a	18.16%	19.34%	0%
2011:	1	\$6 mm	n/a	21.73%	22.40%	0%
2010:	1	\$6 mm	n/a	n/a	n/a	0%
Firm A	ssets:					
Year	Assets	s (mm)	Year	Assets (	mm)	
2019:	\$89,36	68	2014:	\$73,250		
2010.	¢01 E	0	2012.	¢E0.004		

2019:	\$89,368	2014:	\$/3,Z5U
2018:	\$81,550	2013:	\$52,334
2017:	\$99,241	2012:	\$29,023
2016:	\$87,222	2011:	\$21,098
2015:	\$78,363	2010:	\$18,419

#### **Other Disclosures**

GICS (Global Industry Classification Standard) sector classification is used for the International Equity Composite. All product characteristics and sector weightings are calculated using a representative account. Risk statistics are calculated using composite data. Account composition is subject to change and information contained in this publication may not be representative of the current account.

Foreign investors may have taxes withheld. Investing involves risk including the risk of loss of principal. Value investing involves buying the stocks of companies that are out of favor or are undervalued. This may adversely affect an account's value and return. Stock values fluctuate in response to issuer. political, regulatory, market or economic developments. The value of small and mid-capitalization securities may be more volatile than those of larger issuers, but larger issuers could fall out of favor. Investments in foreign issuers may be more volatile than in the U.S. market, and international investing is subject to special risks including, but not limited to, currency risk associated with non - U.S. dollar denominated securities, which may be affected by fluctuations in currency exchange rates, political, social or economic instability, and differences in taxation, auditing and other financial practices. Investments in emerging markets may increase risks. Derivative investments may involve risks such as potential illiquid markets and additional risk of loss of principal.

Boston Partners participates in Initial Public Offerings (IPOs) as described in its Form ADV, Part 2. IPO contributions to performance vary from year-to-year depending on availability and prevailing market conditions. IPO contributions may have a significant positive effect on performance when initially purchased. Such positive performance should not be expected for future performance periods.

#### **Annual Fee Schedule**

Investment advisory fees, which are more fully described in Boston Partners' Form ADV Part 2, are: 75 basis points ("bp") on the first \$25 million; 65 bp on the next \$25 million; 55 bp on the next \$50 million; 50 bp thereafter.

#### **Corporate Information**

Boston Partners is affiliated with listed corporations through common ownership. ORIX Corporation Europe N.V. services may be offered in the U.S. through Robeco Institutional Asset Management, U.S., an SEC Registered Investment Adviser registered under the Investment Advisers Act of 1940. Transtrend products may be offered in the U.S. through Boston Partners Securities, LLC, member FINRA, SiPC. Boston Partners is authorized to transact as an Investment Adviser and maintains a Securities License by the Government of Guam Department of Revenue and Taxation. It also maintains a Certificate of Authority to transact business on Guam as a Foreign Corporation. In addition, Boston Partners is registered in Korea with the Financial Services Commission (FSC).